

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 03824 250918Z

14-10

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 086189

P R 250824Z MAR 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 8887

UNCLAS TOKYO 3824

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC PROCUREMENT STATUS REPORT COB MARCH 25 - JUNE
ELECTRONICS SHOW

1. DOCUMENTS, EXCEPT PA, REC'D FROM OIM: (1) DELTA I/O, AND
(2) PLATO PRODUCTS. NOTE: NO PA'S REC'D TO DATE FROM OIM.
2. PA REC'D LOCALLY: (1) KAN ELECTRONICS/WEST BOND.
3. LOCAL VERBALS: (1) MATSUSHITA ELECTRIC/SUPERIOR
FLUX (PA TO BE SUBMITTED OIM), (2) MARUBUN/ENDEVCO, DEVELCO,
DUNEGAN-ENDEVCO, AND (3) TEIJIN/BRANSON. MARUBUN IS AWAITING
OIM CONFIRMATION REQUESTED TOKYO 3378 RE MULTI-ACCOUNT
PARTICIPATION.
4. LOCAL FIRMS, MAY PARTICIPATE: (1) COLUMBIA I/E/ACCELERATOR
INC, (2) OYAMA CO/ALESSI INDS, (3) SEIKO ADVANCE/ADVANCE
PROCESS, (4) NAIGAI/MOLDING TECHNOLOGY, (5) MUROMACHI KAGAKU/
DE HAART, HEBERT, GYREX, (6) C. ITOH/XYNETICS, (7) MARUBUN/
POLARAD, AND (8) HOSHO/ELDON INDS. DECISION WILL BE CONVEYED
OIM NLT 4 APRIL.
5. AGENTS DECLINED: (1) HAKUTO/TELEDYNE TAC, COMMONWEALTH,
(2) ANZEN TRADING/SIMONDS INC, AND (3) TERADYNE JAPAN.
6. IMMEDIATELY ADVISE OIM SOLICITATION STATUS VIA RETURN
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PAGE 02 TOKYO 03824 250918Z

CABLE. ALSO ADVISE ADDITIONAL LOCAL CONTACTS WHOSE

PRINCIPALS INDICATE INTEREST PROCUREMENT MUST BE CONCLUDED
NLT 11 APRIL.

7. FYI: TCD MET 24 MAR HOAROLD BUCHBINDER, CHAIRMAN, BENWILL
PUBLISHING CORP, 167 COREY ROAD, BROOKLINE, MASS, 02146
TEL (617) 232-5470. BUCHBINDER INTERESTED SUBJECT SHOW, OFFERS
PUBLICITY APRIL ISSUE "CIRCUITS MANUFACTURING" (MONTHLY
MAGAZINE) AND "MICROELECTRONICS TIMES" (TRADE NEWSPAPER
PUBLISHED EVERY OTHER WEEK.) TC REALIZES HOUR IS LATE AND
OOO PROBABLY ALREADY IN TOUCH THESE PUBS. HOWEVER, IF NOT,
AND RMD BELIEVES JUNE EXHIBITION WOULD BENEFIT FROM SOME
ELEVENTH HOUR PUBLICITY, CALL GEORGE PALKEN, PRESIDENT
BENWILL PUBLISHING. TELL HIM ABOUT STRONG MEETING TOKYO
WITH BUCHBINDER, AND THAT LATTER AUTHORIZES PUBLICITY
SUPPORT USTC TOKYO JUNE EXHIBITION. IN PALKEN ABSENCE, CALL
DON SILVERMAN, BUSINESS PUBS MGR, OR SUSAN CHOUINARD,
EDITOR, CIRCUITS MANUFACTURING.
SHOESMITH

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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